

MISSION:

A WORLD OF INNOVATION

Raytheon Six Sigma for Suppliers



Collaborating for Mutual Success

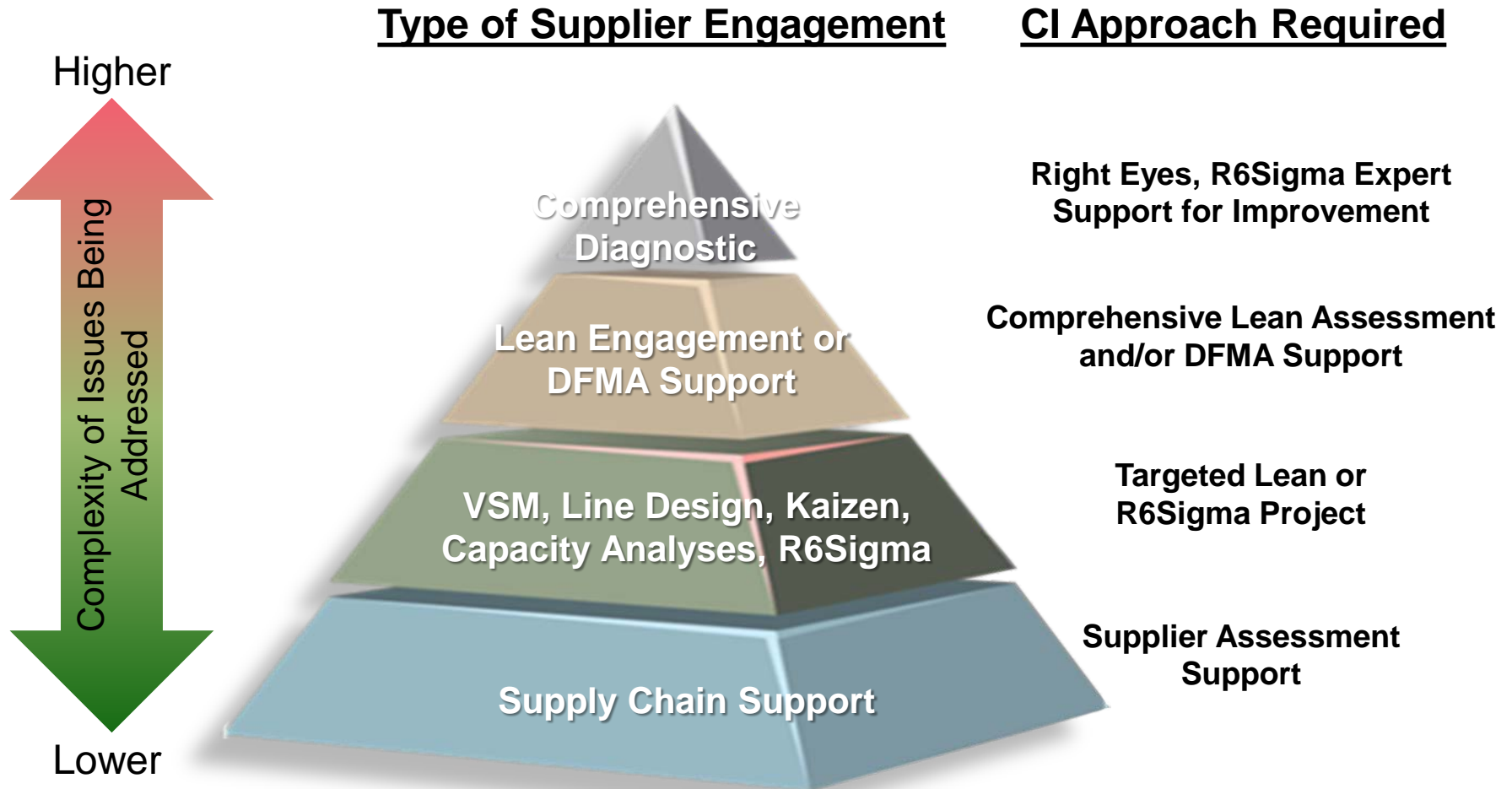
- Raytheon is committed to working with our suppliers to meet the challenges of our competitive environment and provide the best and most affordable solutions to support the warfighter. A prime enabler for this is the Raytheon Six Sigma and Continuous Improvement group consisting of highly experienced practitioners that team with suppliers during on-site engagements to enhance capabilities, drive down costs without impacting supplier profit, and identify and mitigate risks.

Raytheon Six Sigma and Continuous Improvement (CI) Support to Critical Suppliers

- **R6s and CI Team:** R6s experts who assist suppliers in improving upon execution.
- **Goal:** Collaboration with suppliers *where a sound business case can be made* for mutual benefit (i.e. R&O, EAC growth mitigation, bid reductions, etc.)
- **Engagements:** More involved engagements, typically 2-3 days (i.e. involves a factory tour, value stream mapping, & identification of areas for improvement) Tailored shorter workshops can be done for targeted issues. Where possible, improvements implemented during event.
- **Supplier Support:** Moderate pre-work (see backup), 3-4 personnel during event, and participation in follow-on meetings to update Raytheon and supplier actions.

A Strong, Quantified Business Case Enables Engagement

Supplier Engagement Approach



Scalable Approach for Partnering to Optimize Engagement ROI

Raytheon Six Sigma Six Step Process

