



Agnes Soeder

Vice President,
Contracts, Offsets & Localization

Agnes Soeder is vice president of Contracts, Offsets & Localization for Raytheon Missiles & Defense, a business of Raytheon Technologies, leading the support of all domestic and international business arrangements as well as foreign offset obligations.

Soeder was the vice president of Contracts for the Raytheon Intelligence & Space, another business of Raytheon Technologies.

Prior, she was director of estimating, pricing and strategic proposals for RI&S, providing oversight to ensure incorporation of win strategies, competitive discriminators and adherence to compliance requirements.

Before the merger with United Technologies Corporation in 2020, she was director of contracts for Intelligence, Surveillance & Reconnaissance Systems at Raytheon Space & Airborne Systems.

Soeder has held director of contracts roles in Raytheon Company's Missile Systems and Integrated Defense Systems businesses, as well as for Thales Raytheon Systems Joint Venture.

Holder of a bachelor's degree in business administration with a concentration in international business from the University of Southern California and an MBA from the University of California Los Angeles, she has certificates in advanced international management certificate from UCLA's Anderson School of Management and global commerce from the University of Melbourne in Australia.

She is a graduate of Raytheon's Contracts Leadership Development, Strategic Development Program, Leadership Excellence and Accelerating Leadership Impacts programs.